

# **EXHIBIT K**

**Alitalia**

New York

**EXHIBIT**

DFT 11  
12/19/07 km

CONFIDENTIAL

Ms. Ester Lorusso  
ZZ-NYC

October 13, 2004

Dear Ms. Lorusso:


Reference is made to our letter dated September 1, 2004, which detailed our offer of promotion to GA2000 as Managing Director. As a follow up to your verbal acceptance of this promotion, we confirm that the effective date of the promotion will be November 1, 2004.

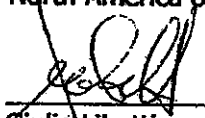
As mentioned in our previous letter your annual salary will be increased from \$78,520.80 to \$105,000 (per annum).

We wish you success in the performance of your new assignment.

CC: TY-NYC  
UG-NYC

Very truly yours,

  
for Andrea Sciarresi  
Director, Human Resources  
North America & Mexico

  
Giulio Libutti  
Senior Vice President  
North America & Mexico

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